New Hampshire School Boards Association FINANCIAL REPORT (Post Year End Adjustment BUDGET vs ACTUAL

Year Ended June 2020

| | TOTAL | | | |
|-----------------------------------|---------------------|------------|-----------------------------------|------------|
| | BUDGET 6/30/2020 | | YTD Actual July '19 - June '20 | |
| | | | | |
| INCOME | | | | |
| Member Dues Inv'dcurrent yr | | 568,110.00 | | 568,915.78 |
| Interest Income | | 35,000.00 | | 59,799.96 |
| School Board Member Devel | | 51,910.00 | | 64,600.00 |
| School District Services | | 130,850.00 | | 130,944.33 |
| Publications/Shipping Fees | | 2,000.00 | | 1,982.00 |
| Council of School Attorney Dues | | 5,805.00 | | 5,920.00 |
| Misc Income | | 0.00 | | 262.25 |
| TOTAL INCOME | \$ | 793,675.00 | \$ | 832,424.32 |
| EXPENSES | | | | |
| Wages, Benefits & Payroll Taxes | | 509,958.25 | | 415,725.65 |
| Staff Development | | 15,000.00 | | 7,836.44 |
| Contracted Services | | 14,640.00 | | 29,658.40 |
| Equipment & Technology | | 37,000.00 | | 34,166.87 |
| Dues Paid Out | | 24,610.00 | | 21,344.04 |
| Board of Directors Expense | | 28,000.00 | | 2,705.26 |
| General Operating Expenses | | 29,604.00 | | 24,323.46 |
| Student Scholarships/Contrib | | 10,500.00 | | 10,181.83 |
| Staff Travel | | 5,400.00 | | 1,838.38 |
| Insurance | | 7,391.00 | | 9,348.37 |
| School Board Member Development | | 24,000.00 | | 19,806.85 |
| Publications for Sale | | | | 1,375.00 |
| Membership Publications | | 5,750.00 | | 5,985.99 |
| School District Services - Exp | | 55,200.00 | | 129,484.09 |
| COSA Dues & Meetings | | 6,515.00 | | 3,783.76 |
| TOTAL EXPENSES | \$ | 773,568.25 | \$ | 717,564.39 |