



FinSimple™

Commercial Lease Quick Quote

Raymond School

Grappone Ford

Nov 29, 2022

Vehicle Information

| Year | Make | Model | Net Cap Cost |
|------|------|-------------|--------------|
| 2023 | Ford | Transit 250 | \$ 49,775.00 |

Terms

| Term (Months) | Residual (%) | Residual Amount | Payment Timing |
|---------------|--------------|-----------------|----------------|
| 36 | 45 % | \$ 22,398.75 | Advance |

Estimated Monthly Payment (Before Tax) \$ 1,029.00

Estimated Monthly Payment (Including Tax) \$ 1,029.00

Customer Name: Raymond School

Signature: _____

Dealer Name: Grappone Ford

Signature: _____

Disclaimer

This is not an offer or approval by Ford Motor Credit Company. This is an estimated payment that may be available to a Lessee based on certain lease assumptions. Actual approval by Ford Credit will be based on Ford Credit's independent analysis of the actual credit-worthiness of the Lessee and the terms of the proposed transaction and is subject to the final review and concurrence of Ford Motor Credit Company.



Prepared by: Sarah Reilly

11/29/2022

Grappone Ford | 530 Route 3A Bow New Hampshire | 033043104

2023 Transit-250 Cargo RWD Medium Roof Van 148" WB Base (R1C)

Price Level: 335 | Quote ID: 23T250

As Configured Vehicle

| Code | Description | MSRP |
|------------------------------|---|-------------|
| Base Vehicle | | |
| R1C | Base Vehicle Price (R1C) | \$46,505.00 |
| Packages | | |
| 101A | Order Code 101A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection and auto start-stop technology. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,070 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Vinyl Front Bucket Seats - Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front). | N/C |
| Powertrain | | |
| 998 | Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection and auto start-stop technology.</i> | Included |
| 44U | Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i> | Included |
| X73 | 3.73 Axle Ratio | Included |
| STDGV | GVWR: 9,070 lbs | Included |
| Wheels & Tires | | |
| STDTR | Tires: 235/65R16C 121/119 R AS BSW | Included |
| STDWL | Wheels: 16" Silver Steel w/Black Hubcap | Included |
| Seats & Seat Trim | | |
| V | Vinyl Front Bucket Seats | Included |
| 21P | Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Includes 2-way manual driver seat and 2-way manual passenger seat.</i> | \$45.00 |



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2023 Transit-250 Cargo RWD Medium Roof Van 148" WB Base (R1C)

Price Level: 335 | Quote ID: 23T250

As Configured Vehicle (cont'd)

| Code | Description | MSRP |
|----------------------|---|----------|
| Other Options | | |
| PAINT | Monotone Paint Application | STD |
| 148WB | 148" Wheelbase | STD |
| 19X | Auto Start-Stop Delete | -\$50.00 |
| 15F | Full Rear Compartment Lighting <i>Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch.</i> | \$75.00 |
| 66D | Front Overhead Shelf | \$75.00 |
| 67E | Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i> | \$195.00 |
| 16E | Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i> | \$245.00 |
| 52C | Keyless Entry Keypad | \$95.00 |
| 58U | Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i> | Included |
| 19Z | Wi-Fi 4G LTE Hotspot Delete | -\$20.00 |
| 86F | 2 Additional Keys (4 Total) <i>Includes key fobs.</i> | \$75.00 |
| 43R | Reverse Sensing System | \$295.00 |
| 43B | Back Up Alarm Ford accessory, pre-installed. <i>Includes 102 dB(A) warning capability.</i> | \$150.00 |
| 15C | Front Black Wheel Well Liners Ford accessory, pre-installed. | \$295.00 |

Fleet Options

| | | |
|--------|--|-----|
| WARANT | Fleet Customer Powertrain Limited Warranty Requires valid FIN code. | N/C |
|--------|--|-----|



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Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

Emissions

| | | |
|-----|---------------------------|-----|
| 425 | 50-State Emissions System | STD |
|-----|---------------------------|-----|

Exterior Color

| | | |
|-------|--------------|-----|
| YZ_02 | Oxford White | N/C |
|-------|--------------|-----|

Interior Color

| | | |
|-------|---|-----|
| VK_01 | Dark Palazzo Gray w/Vinyl Front Bucket Seats | N/C |
|-------|---|-----|

| | |
|----------|-------------|
| SUBTOTAL | \$47,980.00 |
|----------|-------------|

| | |
|--------------------|------------|
| Destination Charge | \$1,795.00 |
|--------------------|------------|

| | |
|-------|-------------|
| TOTAL | \$49,775.00 |
|-------|-------------|