

Raymond School Nutrition Service
Vending Machine update and considerations
September, 2018

In regards to the questions that have recently come up regarding our vending machines:

~ Revenue from a la carte is always identifiable separately from meals money, by regulation. I can further break out the vending by tracking the deposit accounts. The High School and Middle School each have a Beverage and a Snack adult account where this is done.

~Last year's revenue from these was as follows:

RHS Snacks \$5,696.36

Beverage \$3,082.85 Total of \$8,779.21, or 25% of Student a la carte sales.

IHGMS Snacks \$1,765.50

Beverage \$432.85 Total of \$2,198.35, or 16% of Student a la carte sales.

~ Our Beverage vending machines cost us nothing, they are part of the quote process. Sales from these has been impacted in recent years by Smart Snack regulations limiting the availability of products, especially at IHGMS where we must follow Elementary school guidelines. The water filling stations have also (understandably) impacted our sales, especially at the middle school.

~ I am currently exploring the possibility of adding other "Junior High" qualified items to the lobby machine at IHGMS and resetting the timer so that it is available 30 minutes after school thru the evening. This would still be smart snack for afterschool and public events, with a larger number of options.

~ Our snack machines in both schools provide a la carte options that we have neither the serving space nor the serving time (within each lunch) available to offer. Again, Smart Snack has impacted sales, but the options are slowly rebuilding. We certainly could not pay additional staff for remote location, cash only work in both buildings for only \$274 per month!

~ The snack machine at RHS also provides an opportunity for purchases all day long as classes change or are having study in the caf; after school before departure or sports etc, and for the public at meetings of other evening events. Since it is a refrigerated unit, we are also able to offer a broad range of items, including fresh fruit, yogurt, humus, milk and juice.

~ Based on our lease purchase agreement, I believe that we will own them outright by the end of this school year.